



Meeting Date: March 21, 2025

To: Board of Directors From: Garth Gregson, Finance Manager Approved by: General Manager, Felipe Melchor

#### Subject: February 2025 Financial Review

### RECOMMENDATION

Receive the February financial results

#### BACKGROUND AND DISCUSSION

Below are the financial statements for February 2025 and a summary of the financial highlights for the month of February and year to date February 2025.

# Financial & Operations Review February 2025

|                                    | February        | Month Budget | B/(W) Month Bud | Year to Date | YTD Budget | B/(W) YTD Budget | Annual Budget |
|------------------------------------|-----------------|--------------|-----------------|--------------|------------|------------------|---------------|
| Tipping Fees Revenue               | 2,948,390       | 3,317,808    | (369,418)       | 26,294,184   | 28,793,836 | (2,499,651)      | 43,250,000    |
| Power Sales                        | 85 <i>,</i> 275 | 138,082      | (52,807)        | 659,397      | 1,198,356  | (538,960)        | 1,800,000     |
| MRF Sales & CRV Revenue            | 1,069,039       | 820,055      | 248,984         | 8,028,638    | 7,116,904  | 911,734          | 10,690,000    |
| Other Operating Revenue            | 83,145          | 83,233       | (88)            | 779,656      | 722,343    | 57,314           | 1,085,000     |
| * Total Operating Revenues *       | 4,185,849       | 4,359,178    | (173,329)       | 35,761,875   | 37,831,438 | (2,069,563)      | 56,825,000    |
| * Operating Expenses *             |                 |              |                 |              |            |                  |               |
| Employment Expenses                | 1,558,983       | 1,580,141    | (21,157)        | 13,785,100   | 13,713,362 | 71,737           | 20,598,260    |
| Non-Employment Expenses:           | 2,329,035       | 2,338,561    | (9,526)         | 18,026,597   | 18,712,134 | (685,537)        | 28,056,297    |
| * Total Operating Expenses *       | 3,888,019       | 3,918,702    | (30,683)        | 31,811,697   | 32,425,497 | (613,800)        | 48,654,558    |
| ** Operating Income (Loss) **      | 297,830         | 440,476      | (142,646)       | 3,950,178    | 5,405,942  | (1,455,763)      | 8,170,442     |
| – Nonoperating Revenues (Expenses) | 159,306         | (16,616)     | 175,922         | 519,595      | (71,504)   | 591,099          | (105,639)     |
| *** Net Income ***                 | 457,136         | 423,860      | 33,275          | 4,469,774    | 5,334,438  | (864,664)        | 8,064,803     |

#### Month

- Total operating revenue is \$4.19 million and is \$173K under budget. Tip fee revenue is \$369K below budget. •
- Tonnage received in January is 69.0K tons which is 10.3K tons lower than the prior month. •
- Cost of employment is \$1.59 million and is \$21K under the month budget. •
- Non-employment operating expenses are \$2.33 million and are \$9K under the month budget. •
- Net income for the month is \$457K compared to budgeted net income of \$424K.

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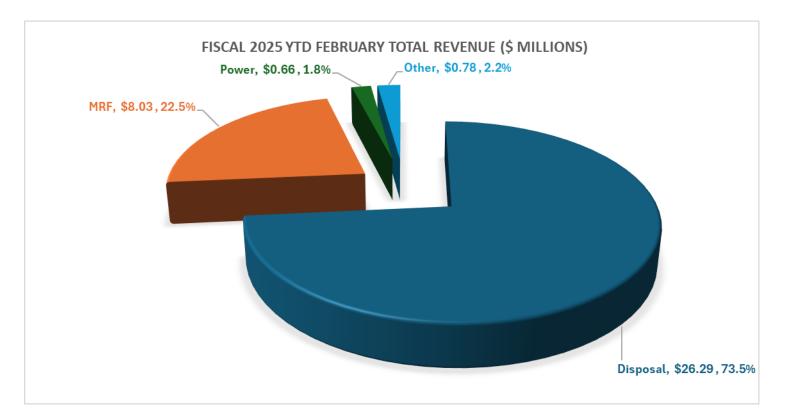
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Let's not waste this.

#### Year to Date

- Tip fee revenue for the year to date is \$26.3 million and is \$2.5 million or 8.7% below budget and \$137K higher than last year.
- Tonnage received year to date 580.3K tons and compared to 673.4K tons received in the same period of Fiscal 2024. MSW received is 321.3K tons compared to 370.3K tons received last year.
- The rolling 12 month diversion rate for the MRF is 65.0% compared to 60.6% for the same period last year.
- Total other operating revenue year to date is \$9.47 million and is \$430K over budget and \$727K higher than last year.
- MRF YTD revenue is \$8.03 million and is \$911K over budget. MRF direct expenses are \$6.30 million and are \$583K below budget.
- Power revenue is \$659K compared to budget of \$1.20 million and \$1.05 million in the same period last year.
- Cost of employment is \$13.8 million compared to budget of \$13.7 million.
- Total non-employment operating expenses are \$18.03 million and are \$685K under budget and \$203K higher than the same period last year.
- Net income for the year to date is \$4.47 million compared to budget of \$5.33 million and \$5.01 million in the same periods last year.



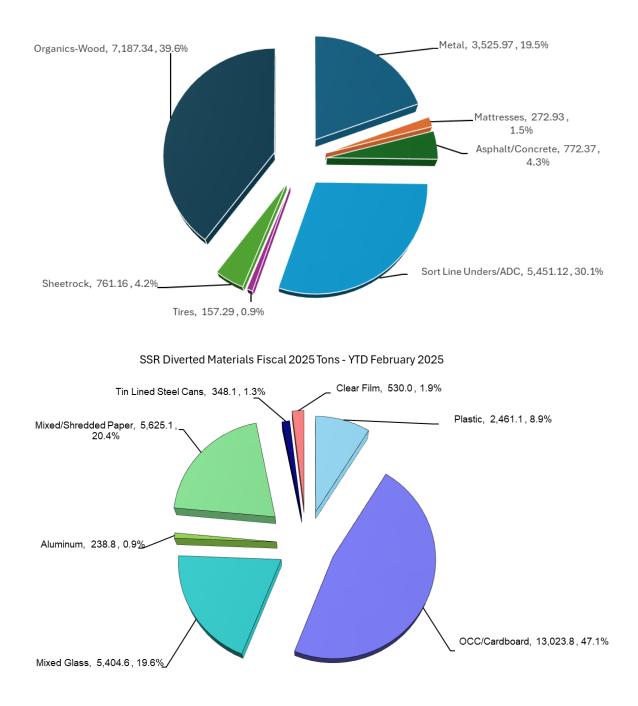
## **Operating Expense by Department YTD February 2025**

|                           |                 |                  | B/(W) Budget |               |                  | B/(W) Budget       |               |
|---------------------------|-----------------|------------------|--------------|---------------|------------------|--------------------|---------------|
| Department                | February        | Month Budget     | Mon          | Year to Date  | YTD Budget       | YTD                | Annual Budget |
| Administration            | 899,181         | 840,523          | 58,658       | 7,477,977     | 6,775,944        | 702,033            | 10,165,278    |
| Human Resources           | 65,266          | 75,713           | (10,447)     | 476,686       | 634,998          | (158,313)          | 953,268       |
| Accounting                | 137,205         | 83,330           | 53,875       | 731,246       | 713,675          | 17,571             | 1,071,750     |
| Engineering               | 104,388         | 156,103          | (51,715)     | 1,196,185     | 1,318,503        | (122,319)          | 1,979,589     |
| Safety & Risk Management  | 24,118          | 38,423           | (14,305)     | 219,599       | 324,351          | (104,751)          | 486,973       |
| Communications            | 57,218          | 106,944          | (49,726)     | 546,088       | 893 <i>,</i> 291 | (347 <i>,</i> 203) | 1,340,929     |
| Household Hazardous Waste | 87 <i>,</i> 553 | 85,386           | 2,167        | 872,895       | 721,341          | 151,554            | 1,083,019     |
| Last Chance Mercantile    | 10,898          | 5,333            | 5,565        | 11,573        | 42,667           | (31,094)           | 64,000        |
| Landfill Gas              | 462,784         | 393,145          | 69,639       | 2,998,972     | 3,194,673        | (195,701)          | 4,781,312     |
| Organics                  | 338,867         | 291,667          | 47,201       | 2,508,284     | 2,333,333        | 174,951            | 3,500,000     |
| Maintenance Shop          | 277,688         | 266,471          | 11,217       | 2,196,445     | 2,241,379        | (44,934)           | 3,364,952     |
| MRF Operations            | 654,843         | 673 <i>,</i> 644 | (18,801)     | 5,214,794     | 5,721,184        | (506 <i>,</i> 389) | 8,590,513     |
| MRF Maintenance           | 124,836         | 137,282          | (12,447)     | 1,085,702     | 1,162,095        | (76 <i>,</i> 394)  | 1,744,823     |
| Scales                    | 82,951          | 93,464           | (10,513)     | 839,010       | 796,319          | 42,690             | 1,195,758     |
| Site & Facilities         | 560,222         | 671,273          | (111,051)    | 5,436,242     | 5,551,744        | (115,502)          | 8,332,394     |
| -                         | \$ 3,888,019    | \$ 3,918,702     | \$ (30,683)  | \$ 31,811,697 | \$ 32,425,497    | \$ (613,800)       | \$ 48,654,558 |

Fiscal 2025 Capital Spending Through February 2025

|                      |    | Actual YTD | F25 Budget       |
|----------------------|----|------------|------------------|
| Capital improvements | \$ | 8,231,282  | \$<br>21,190,000 |
| Equipment            |    | 2,306,206  | 4,337,000        |
|                      | \$ | 10,537,488 | \$<br>25,527,000 |
|                      | -  |            |                  |

|                       | Cash Position    |    |              |    |             |  |
|-----------------------|------------------|----|--------------|----|-------------|--|
|                       | <br>Jul 1, 2024  |    | Feb 28, 2025 |    | Change      |  |
| Cash in bank          | \$<br>19,402,851 | \$ | 14,324,664   | \$ | (5,078,187) |  |
| Temporary investments | 17,373,167       |    | 16,820,135   |    | (553,032)   |  |
| Restricted funds      | <br>6,013,000    |    | 7,303,796    |    | 1,290,796   |  |
|                       | \$<br>42,789,018 | \$ | 38,448,595   | \$ | (4,340,423) |  |



## C&D Diverted Materials Fiscal 2025 Tons - YTD February 2025